


Optima Special Works



Optima
ClearThinking



“Optima was an integral part of my vision for our own unified space. The quality of the product and Optima’s attention to detail throughout the project enabled us to bring that vision to life, creating an environment where we can continue to grow and thrive creatively.”

Iain Johnston,
Director, Bisset Adams

Optima

Optima's Special Works Division

Optima Special Works is a team of highly trained people with a wealth of experience and expertise, who are dedicated to achieving exceptional customer satisfaction and outstanding partitioning installations. Our area of operation extends across London and the southern counties of England. We strive to exceed our clients' expectations by delivering the best service, the best products and the best quality, on time and within budget.

We specialise in two main areas:



1. Supporting our existing Optima clients with churn work and maintenance requirements



2. Undertaking new partitioning installations

From the largest project to the smallest refurbishments, customer relationships, coupled with industry-leading service, are what drive us. This committed approach is reflected in the sheer volume of repeat business and publicly available client testimonials that we receive. We're proud of the strong and ongoing relationships that we have developed with loyal clients, including leading international businesses Taylor Wessing, Allen & Overy, Deloitte and Nomura.

Churn Work

Our partitioning systems are designed to allow for lifecycle change and adaption of the interior aesthetic of the building. These changes may be a result of new occupants and expansion, or just a reconfiguration of your existing internal space.

We understand that any churn project, regardless of size or complexity, can affect the normal day to day running of your business. We expertly guide you through the complexities that these projects can bring; specifically, the need for office interiors to maintain flexibility of space, focusing on cost efficiencies and ensuring that any installation time does not adversely affect the working business.

A "closed for maintenance" workplace costs money and can be damaging to a business. We understand this commercial issue and the need to adopt a flexible approach. We work with you to find practical solutions such as out-of-hours working. Our personal, collaborative approach will ensure that your project is delivered on time, within budget and with minimal disruption to your company's operations.

Maintenance

Regular maintenance and cleaning will extend the lifecycle of our products and help to keep your workplace looking good and functioning effectively. We can carry out this work for you, drawing up a maintenance agreement if required, or you might prefer for your own Facilities Management teams to undertake this element of work.

We can provide ongoing maintenance and training for Facilities Management team on-site, as part of our after-sales services.

Delivering New Projects

We believe that every project deserves the same level of care and attention, whatever the project size. We offer full project management of new partitioning installations, from very small projects to large interior fit-out projects.

Our vastly experienced Project Managers champion quality: from the customer service that they provide, through to the quality of both the product and the installation.

Good communication is essential in order to achieve a successful project outcome. We listen carefully and work in a collaborative, pro-active manner. We openly and honestly communicate with you throughout the project about design, cost and programme matters.

Award-Winning, Innovative Design

Optima is the largest combined supply and installation partitioning company in the UK. Our premium, award-winning products are manufactured in our factory near Bath.

Our partitioning systems are the result of intensive design work by our in-house team of product designers. All of our products are fully tested and certified for acoustic and structural performance.

We provide a wide range of innovative glass partitioning solutions to suit the unique aesthetic and performance requirements of your project, including:

- Single glazing – Optima 117 plus, Revolution 54, Revolution 100
- Double glazing – Revolution 54, Revolution 100
- Glass doors – Edge Series, Axile Series, Elite Series
- Sliding glass doors – Kinetic Series, Elite Aero pocket sliding door
- Timber doors – 44mm thick non-rebated and 54mm thick rebated
- Fire resistant glazing – Technishield Range

Being a UK manufacturer, lead-in times are short and we are not affected by a summer shut-down as some European manufacturers are. We're able to respond quickly to changes, as we liaise closely with our manufacturing teams, regularly monitoring production slots and deliveries to site.

We implement rigorous quality checking procedures at every stage of the manufacturing process and are proud to be both ISO9001:2015 (quality assurance) and ISO14001:2015 (environmental management system) accredited.

Should you be overseeing a move to a new building, or taking additional space within an existing building, we'll happily discuss your requirements with you. With such an extensive range of products, and over 20 years' of expertise, you can be confident that we can meet your design and performance specification head-on.



Overview – Our Services

- A full in-house design service
- Full Project Management of new installations, from very small to large interior fit-out projects
- Reconfiguration/relocation of existing installations
- Flexible solutions such as out-of-hours work
- Maintenance of existing Optima installations
- Maintenance agreements, if required
- Training and guidance for in-house Facilities Management Teams, for ongoing cleaning and maintenance
- UK manufacturer: quick response times and short lead-in times
- Peace of mind with ISO 14001 and ISO 9001 accreditation

A Personal Approach

- A dedicated Account Manager to procure and co-ordinate your project
- Expert technical advice
- Estimating and cost advice
- Collaborative working



Contact us Directly

We'd love to discuss your project requirements with you. Here's how you can contact us:

T: 01494 492775

E: end.user@optimasystems.com

W: optimasystems.com



“Your onsite manager is very detailed in his work.”

Adrian Tobin,
Moves Co-Ordinator
and Space Planner,
Allen & Overy



“The Optima team achieved the impossible, working tirelessly to realise our vision.”

Simona Bencini,
Partner, Foster + Partners

Optima

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